

**2023 DUES SCHEDULE**
**FRAGRANCE INGREDIENT ACTIVE MEMBERS:**

Manufacturers/Sellers: Sales of fragrance compounds, aroma chemicals and essential oils. Brokerage sales included at 75%.

Category	ANNUAL SALES WORLDWIDE	2023 DUES
A1	0 - < 2M	\$5,000
A2	2M - < 3M	\$6,475
A3	3M - < 5M	\$10,360
A4	5M - < 10M	\$19,425
A5	10M - < 20M	\$38,850
A6	20M - < 30M	\$64,750
A7	30M - < 40M	\$90,650
A8	40M - < 50M	\$112,970
A9	50M - < 70M	\$151,215
A10	70M - < 100M	\$175,950
A11	100M - < 150M	\$200,000 + .05% of sales > \$100M
A12	150M - < 200M	\$225,000 + .05% of sales > \$150M
A13	200M - < 300M	\$325,000 + .05% of sales > \$200M
A14	300M - < 450M	\$475,000 + .05% of sales > \$300M
A15	450M - < 600M	\$625,000 + .05% of sales > \$450M
A16	600M - < 750M	\$775,000 + .05% of sales > \$600M
A17	750M - < 1B	\$925,000 + .012% of sales > \$750M
A18	1B - < 1.5B	\$1,125,000 + .012% of sales > \$1B
A19	1.5 Billion and Above	\$1,425,000 + .012% of sales > \$1.5B

**CONSUMER PRODUCT ACTIVE MEMBER:**

Purchasers/Sellers: The value of finished compounds used internally within the member company (includes purchased compounds, aroma chemicals, and chemicals made and used internally) and sales of aroma chemicals and compounds.

	ANNUAL PURCHASES WORLDWIDE	2023 DUES
A20	0 - < 50M	\$100,000
A21	50M - < 150M	\$200,000
A22	150M - < 250M	\$300,000
A23	250M and Above	\$400,000

**SUPPORTING MEMBERS:**

Purchases of fragrance compounds, aroma chemicals and essential oils.

	ANNUAL SALES WORLDWIDE	2023 DUES
B1	0 - < 3M	\$13,870
B2	3 - < 10M	\$35,655
B3	10M or Above	\$48,905

**ASSOCIATE MEMBERS: Brokers and/or dealers.**

	ANNUAL SALES WORLDWIDE	2023 DUES
C1	ALL	\$2,510