

2024 DUES SCHEDULE

FRAGRANCE INGREDIENT ACTIVE MEMBERS:

Manufacturers/Sellers: Sales of fragrance compounds, aroma chemicals and essential oils. Brokerage sales included at 75%.

Category	<u>ANNUAL SALES WORLDWIDE</u>	<u>2024 DUES</u>
A1	0 - < 2M	\$5,000
A2	2M - < 3M	\$6,475
A3	3M - < 5M	\$10,360
A4	5M - < 10M	\$19,425
A5	10M - < 20M	\$38,850
A6	20M - < 30M	\$64,750
A7	30M - < 40M	\$90,650
A8	40M - < 50M	\$112,970
A9	50M - < 70M	\$151,215
A10	70M - < 100M	\$175,950
A11	100M - < 150M	\$200,000 + .05% of sales > \$100M
A12	150M - < 200M	\$225,000 + .05% of sales > \$150M
A13	200M - < 300M	\$325,000 + .05% of sales > \$200M
A14	300M - < 450M	\$475,000 + .05% of sales > \$300M
A15	450M - < 600M	\$625,000 + .05% of sales > \$450M
A16	600M - < 750M	\$775,000 + .05% of sales > \$600M
A17	750M - < 1B	\$925,000 + .012% of sales > \$750M
A18	1B - < 1.5B	\$1,125,000 + .012% of sales > \$1B
A19	1.5 Billion and Above	\$1,425,000 + .012% of sales > \$1.5B

CONSUMER PRODUCT ACTIVE MEMBER:

Purchasers/Sellers: The value of finished compounds used internally within the member company (includes purchased compounds, aroma chemicals, and chemicals made and used internally) and sales of aroma chemicals and compounds.

Category	<u>ANNUAL PURCHASES WORLDWIDE</u>	<u>2024 DUES</u>
A20	0 - < 50M	\$100,000
A21	50M - < 150M	\$200,000
A22	150M - < 250M	\$300,000
A23	250M and Above	\$400,000

SUPPORTING MEMBERS:

Purchases of fragrance compounds, aroma chemicals and essential oils.

Category	<u>ANNUAL SALES WORLDWIDE</u>	<u>2024 DUES</u>
B1	0 - < 3M	\$13,870
B2	3 - < 10M	\$35,655
B3	10M or Above	\$48,905