

Research Institute for Fragrance Materials, Inc.

2022 DUES SCHEDULE

FRAGRANCE INGREDIENT ACTIVE MEMBERS:

Manufacturers/Sellers: Sales of fragrance compounds, aroma chemicals and essential oils. Brokerage sales included at 75%.

Category	ANNUAL SALES WORLDWIDE	2022 DUES
A1	0 - < 1M	\$4,140
A2	1M - < 2M	\$7,610
A3	2M - < 3M	\$12,500
A4	3M - < 5M	\$16,300
A5	5M - < 10M	\$28,690
A6	10M - < 20M	\$46,620
A7	20M - < 30M	\$68,750
A8	30M - < 40M	\$92,065
A9	40M - < 50M	\$112,970
A10	50M - < 70M	\$151,215
A11	70M - < 100M	\$175,950
A12	100M - < 150M	\$200,000 + .05% of sales > \$100M x 0.985
A13	150M - < 200M	\$225,000 + .05% of sales > \$150M x 0.985
A14	200M - < 300M	\$325,000 + .05% of sales > \$200 M x 0.985
A15	300M - < 450M	\$475,000 + .05% of sales > \$300 M x 0.985
A16	450M - < 600M	\$625,000 + .05% of sales > \$450 M x 0.985
A17	600M - < 750M	\$775,000 + .05% of sales > \$600 M x 0.985
A18	750M - < 1B	\$925,000 + .012% of sales > \$750M x 0.985
A19	1B - < 1.5B	\$1,125,000 + .012% of sales > \$1.0B x 0.985
A20	1.5 Billion and Above	\$1,425,000 + .012% of sales > \$1.5B x 0.985

CONSUMER PRODUCT ACTIVE MEMBER:

Purchasers/Sellers: The value of finished compounds used internally within the member company (includes purchased compounds, aroma chemicals, and chemicals made and used internally) and sales of aroma chemicals and compounds.

	ANNUAL PURCHASES	
	WORLDWIDE	<u>2022 DUES</u>
A21	0 - < 50M	\$100,000
A22	50M - < 150M	\$200,000
A23	150M - < 250M	\$300,000
A24	250M and Above	\$400,000
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SUPPORTING MEMBERS:

Purchases of fragrance compounds, aroma chemicals and essential oils.

2022 DUES
\$13,870
\$35,655
\$48,905
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ASSOCIATE MEMBERS: Brokers and/or dealers.

	ANNUAL SALES	
	<u>WORLDWIDE</u>	<u>2022 DUES</u>
C1	ALL	\$2,510